### YES!
Annual Operating Budget
*October 1, 2019 - September 30, 2020*

#### INCOME

<table>
<thead>
<tr>
<th>Support</th>
<th>Budget</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individuals</td>
<td>$90,000</td>
</tr>
<tr>
<td>Foundations</td>
<td>$110,000</td>
</tr>
<tr>
<td>Facebook &amp; Other Fundraisers (birthdays and jam teams)</td>
<td>$10,000</td>
</tr>
<tr>
<td>New Donations</td>
<td>$5,000</td>
</tr>
<tr>
<td><strong>SubTotal Support</strong></td>
<td><strong>$215,000</strong></td>
</tr>
</tbody>
</table>

#### Revenue

| Program Revenue | $130,000 |
| Interest Income | $20 |
| Administration and Other Income | $1,700 |
| Earned Income | $15,000 |
| **SubTotal Revenue** | **$146,720** |

#### TOTAL INCOME

*$361,720$

#### EXPENSES

**Personnel and Operations**

| Salaries and Professional Fees | $115,000 |
| Benefits/Taxes | $12,500 |
| Office and Occupancy | $10,500 |
| Conferences/Networking | $1,000 |
| Miscellaneous (Contingency) | $5,000 |
| **Subtotal Personnel and Operations** | **$144,000** |

**Direct Program Expenses**

**US Leadership Jams**

- *North America Jam* | $18,900 |
- *Northeast Changemakers Jam* | $15,700 |
- *Pacific Northwest Jam* | $13,800 |
- *Southern Leadership Jam* |
- *New York City Jam* |
- *Arts and Social Change Jam* | $14,500 |
- *HOME Environmental Jam* | $14,500 |
- *Re-Storying Justice Jam* | $13,800 |
- *Law for Social Change Jam* | $15,700 |
- *Education Transformation Jam* | $15,700 |
### Evolving + Emerging Economies Jam
- Wellness and Healing Justice Jam: $14,700
- Black Diaspora Jam: $14,700
- LGBTQ* Jam: $15,200
- Men's Jam: $14,700
- Asian American Jam

### Global/Regional Jams
- Pakistan Jam: $2,500
- Egypt Jam: $3,000
- Toronto Jam: $2,500
- India Youth Jam: $3,000
- India Arts Jam: $3,000
- Eco-Jam India: $1,000
- South India Jam: $3,000
- Mexico Jam: $3,000
- Nova Scotia Gaels Jam: $1,500
- Anatolia Jam
- Anatolia Arts for Social Change Jam
- Ege Jam (Aegean Sea Turkey)
- Middle East Jam
- Morocco Jam

### New Jams and Other Programs Development
- $12,500

### Total Program Expenses
- $216,900

### TOTAL Expenses
- $360,900

### Net TOTAL
- $820